

Mazda Digital Certified Program Enrollment Process

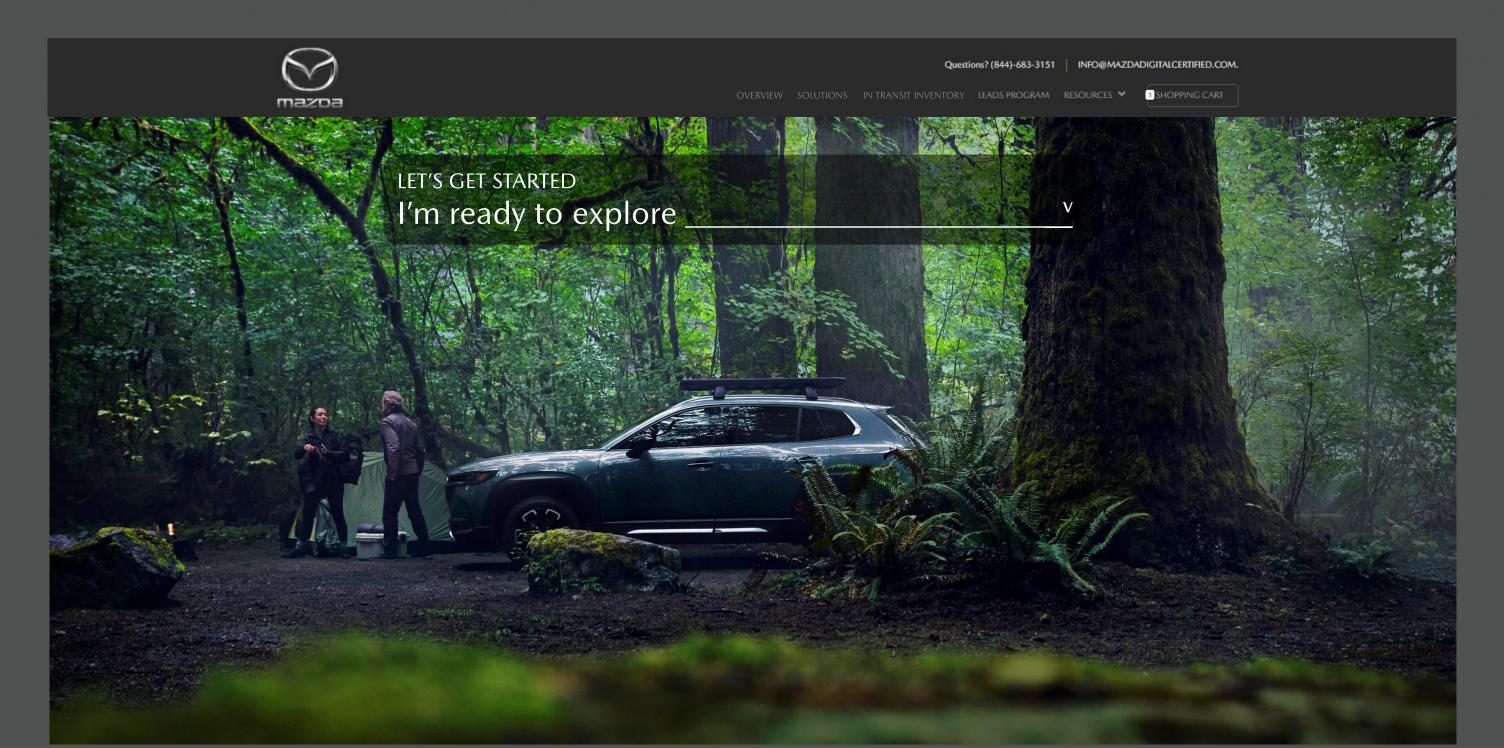
#### Overview

- Dealers are REQUIRED to enroll with a Certified Website Provider in order to be eligible to accrue co-op.
- Dealer are REQUIRED to enroll with a Certified CRM Tool Provider in order to receive Mazda Brand leads and/or buy Mazda Third Party Leads.
- Enrollment with other Certified Providers or Programs are optional.
- All dealers must enroll through the Mazda Digital Certified Program site:
  <a href="http://www.mazdadigitalcertifiedprogram.com/Home/Enroll">http://www.mazdadigitalcertifiedprogram.com/Home/Enroll</a>
  - RGTM+ enrollment is the only exception enrollment for this program is accessible through OneMazda

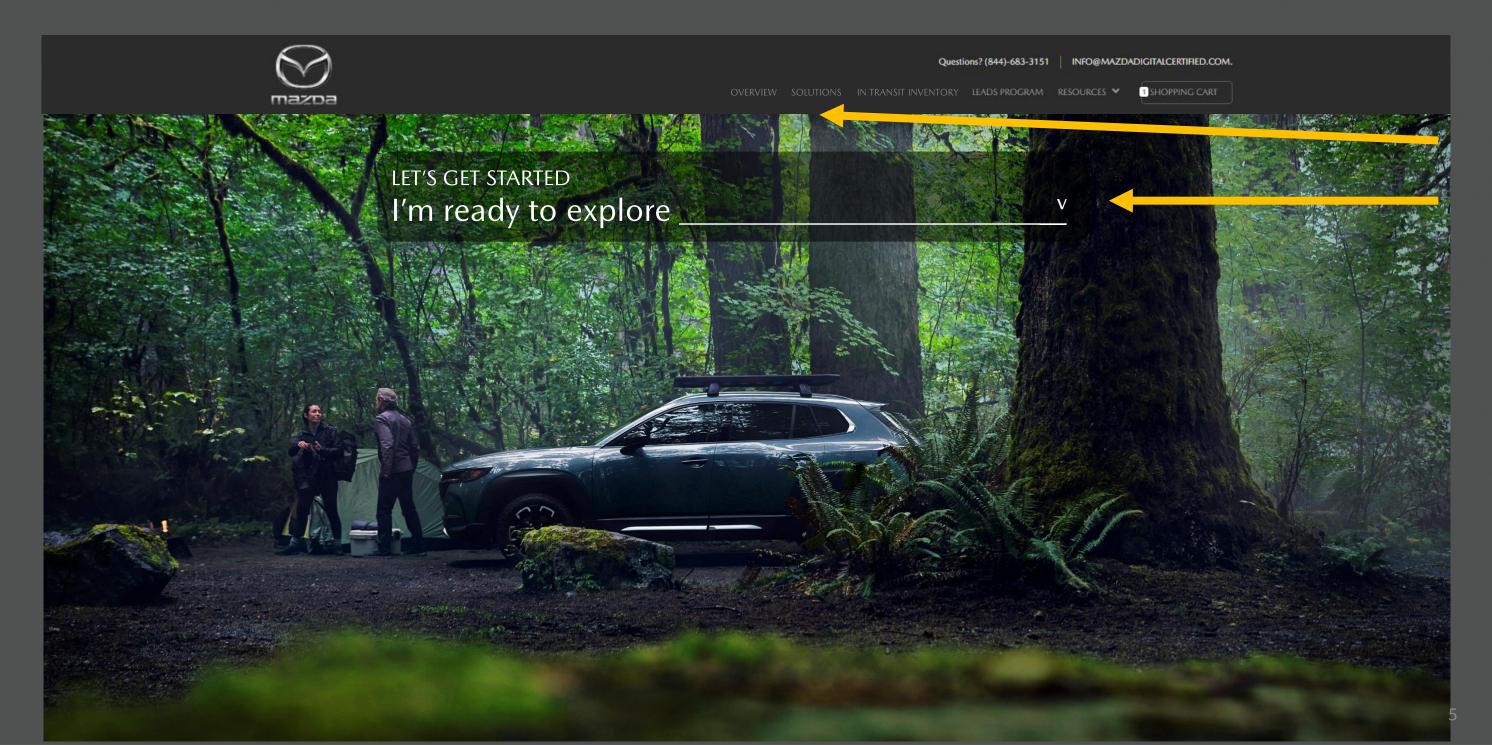
### ENROLLMENT PROCESS – STEP BY STEP

- STEP 1: Go to MazdaDigitalCertifiedProgram.com
- STEP 2: Select the Program you'd like to enroll in via the Homepage Dropdown or Navigation
- STEP 3: Select the Provider you'd like to enroll with by clicking 'Enroll'
- STEP 4: Select your Package and/or Add Ons and click 'Update Cart'
- STEP 5: Click 'Checkout'
- STEP 6: Fill out the necessary Contact & Dealership Information
- STEP 7: Check to agree to the End User License Agreement
- STEP 8: Click 'Continue'

## STEP 1: Go to MAZDADIGITALCERTIFIEDPROGRAM.COM



STEP 2: Select the Program you'd like to enroll in



## STEP 3: Select the Provider you'd like to enroll with by clicking 'Enroll'



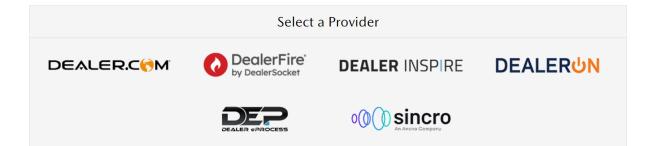
#### **DEALER WEBSITES**

Your dealership's website platform is your online showroom and the place that most of your customers will be introduced to your store. We have partnered with several website companies, including industry pioneers and innovative newcomers to deliver you with a variety of best-in-class website provider options.

The choice of providers allows you to develop a unique look and feel for your website, differentiating your store from others. Regardless of the provider you choose, your website will benefit from the seamless integration of our latest campaign content, offers, incentives and other digital assets to maintain a consistent message across tiers.

Once you've made your provider and package selections you will receive a confirmation email and the provider you have selected will contact you to get started.

COMPARE PROVIDERS



#### DEALER.COM

At Dealer.com, we believe that the automotive industry thrives when dealers, consumers, and manufacturers are completely connected. It's what drives us to build the industry's most tightly integrated, dealer-focused digital marketing platform. From digital advertising that automatically connects your inventory to likely buyers in your market, to digital retailing products that help you start and make deals faster than ever, to strategic advisory and managed services, no other solution allows you to connect more meaningfully with your online customers.



#### **DEALERFIRE**

Car shoppers are doing their homework online before ever stepping onto your lot. Don't waste another second making a "pretty good" first impression. Your dealership is unique - doesn't it make sense that your online presence should reflect that? Show off your brand like you mean it, by partnering with a team that understands the business and what it takes to make a difference out there. Not only do we know how to build the best sites - we know how to help you leverage them to produce the results you need. We want what you want. Respect. Success. Recognition. Results. It's all within reach. Let's go get it - together.



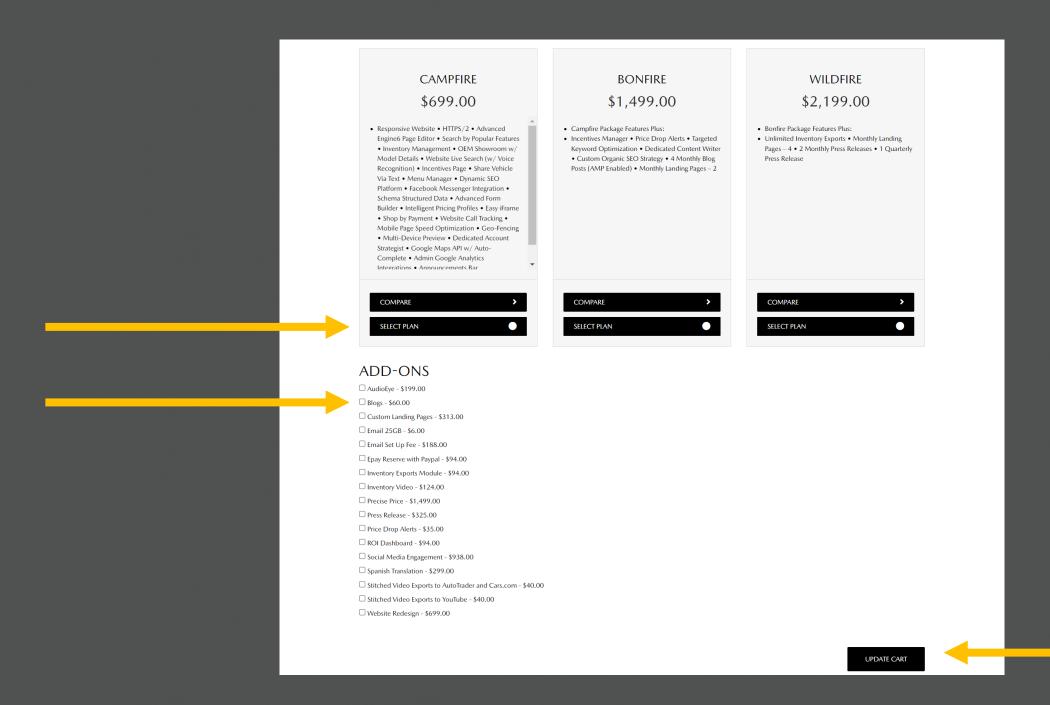
#### **DEALER INSPIRE**

Don't judge a book by its cover. While Dealer Inspire's platform may look sleek, its data driven approach to design and functionality is second to none.



ENROLL

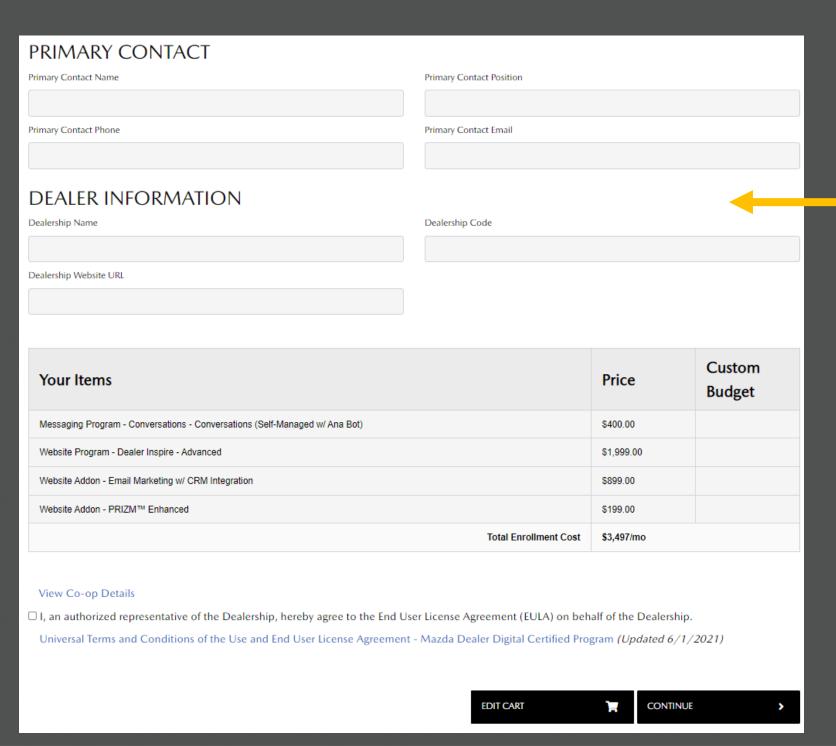
## STEP 4: Select your Package and/or Add Ons and click 'Update Cart'



# STEP 5: Click 'Checkout'

Your Items	Price	Custom Budget	
Messaging Program - Conversations - Conversations (Self-Managed w/ Ana Bot)	\$400.00		REMOVE 🗓
Website Program - Dealer Inspire - Advanced	\$1,999.00		REMOVE 🗓
Website Addon - Dealer Inspire - Email Marketing w/ CRM Integration	\$899.00		REMOVE 🗓
Website Addon - Dealer Inspire - PRIZM™ Enhanced	\$199.00		REMOVE 🗓
Total Enrollment Cost	\$3,497/mo		
			CHECKOUT >
Recommended Programs			
Cars For Sale Program	SELECT PROVIDER		
Parts & Service Digital Advertising Program	SELECT PROVIDER		
Sales Digital Advertising Program			SELECT PROVIDER
Test Drive Program			SELECT PROVIDER
Trade-In Program			SELECT PROVIDER
Video Program			SELECT PROVIDER

## STEP 6: Fill out the necessary Contact & Dealership Information



## STEP 7: Check to agree to the End User License Agreement

PRIMARY CONTACT						
rimary Contact Name	Primary Contact Position	Primary Contact Position				
rimary Contact Phone	Primary Contact Email	Primary Contact Email				
DEALER INFORMATION						
Dealership Name	Dealership Code	Dealership Code				
Dealership Website URL						
Your Items		Price	Custom Budget			
Messaging Program - Conversations - Conversations (Self-Managed w/ Ana Bot)		\$400.00				
Website Program - Dealer Inspire - Advanced		\$1,999.00				
Website Addon - Email Marketing w/ CRM Integration		\$899.00				
Website Addon - PRIZM™ Enhanced		\$199.00				
	Total Enrollment Cost	\$3,497/mo				
View Co-op Details						
I, an authorized representative of the Dealership, hereby agree to the End User License Agreement (EULA) on behalf of the Dealership.						
Universal Terms and Conditions of the Use and End User License Agreement - Mazda Dealer Digital Certified Program (Updated 6/1/2021)						
	EDIT CART	CONTINUE				
	FI DI CAKI	CONTINUE	<b>&gt;</b>			

# STEP 8: Click 'Continue'

PRIMARY CONTACT						
Primary Contact Name	Primary Contact Position					
Primary Contact Phone	Primary Contact Email					
DEALER INFORMATION						
Dealership Name	Dealership Code					
Dealership Website URL						
Your Items		Price	Custom Budget			
Messaging Program - Conversations - Conversations (Self-Managed w/ Ana Bot)		\$400.00				
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View Co-op Details						
□ I, an authorized representative of the Dealership, hereby agree to the End User License Agreement (EULA) on behalf of the Dealership.						
Universal Terms and Conditions of the Use and End User License Agreement - Mazda Dealer Digital Certified Program (Updated 6/1/2021)						
	FDIT CART	CONTINUE				

### POST-ENROLLMENT PROCESS

- Once you successfully submit your enrollment, you will receive an automated email.
- Within 1-2 business days your enrollment details will officially be processed, and you will receive an email confirmation from the MDCP Dealer Support Team (info@mazdadigitalcertified.com).
- Your MDCP Certified Provider will then be in contact with you to begin the onboarding and setup process.

### CANCELLATIONS

- All MDCP service cancellations need to be emailed to the MDCP Dealer Support Team (<u>info@mazdadigitalcertified.com</u>).
- Cancellations submitted on or before the 10<sup>th</sup> of the month will be effective at the end of the current month i.e. cancellation submitted on October 8<sup>th</sup> will be effective October 31<sup>st</sup>. Cancellations submitted after the 10<sup>th</sup> of the month will be effective at the end of the following month i.e. cancellation submitted on October 20<sup>th</sup> will be effective November 30<sup>th</sup>.
- NOTE: Enrollments with a MDCP Provider other than the existing MDCP Provider will count as a cancellation for the existing provider. In this instance, the MDCP Dealer Support team will reach out to the dealer to confirm the change. After receiving confirmation, the MDCP Dealer Support Team will process the cancellation for the existing provider and the enrollment with the new provider. If unable to receive confirmation within 3 business days, the cancellation and new enrollment will be processed as outlined above.

# QUESTIONS?

Please contact the MDCP Dealer Support Team:

Phone: 1-844-683-3151

Email: <u>info@mazdadigitalcertified.com</u>